

## a Saudi Joint Stock Company

## Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

First Quarter 2013

# Saudi Telecom Company (a Saudi Joint Stock Company) Index to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

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#### LIMITED REVIEW REPORT

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To the shareholders Saudi Telecom Company (a Saudi Joint Stock Company) Riyadh, Kingdom of Saudi Arabia

#### Scope of Review

We have reviewed the accompanying interim consolidated balance-sheet of Saudi Telecom Company (a Saudi Joint Stock Company) (the "Company") as of March 31, 2013 and the related interim consolidated statements of income and cash flows for the three-month period then ended and the accompanying notes which form an integral part of these interim consolidated financial statements. These interim consolidated financial statements are the responsibility of the Company's management and have been prepared and presented to us with all the information and explanations which we requested.

We conducted our limited review in accordance with the interim financial statements review standard issued by the Saudi Organization for Certified Public Accountants. A limited review consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. Such limited review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### **Review Result**

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with generally accepted accounting standards in the Kingdom of Saudi Arabia.

Deloitte & Touche Bakr Abulkhair & Co.

Bakr A. Abulkhair License No. 101

Jumada Al-Thani 11, 1434 April 21, 2013

Member of Deloitte Touche Tohmatsu Limited

(a Saudi Joint Stock Company)

**Interim Consolidated Balance Sheet as at March 31, 2013 (Unaudited)** 

(Saudi Riyals in thousands)

	Notes	2013	2012
<u>ASSETS</u>			(Restated)
Current assets:			
Cash and cash equivalents		1,611,207	3,508,043
Short-term investments		11,540,397	5,270,256
Accounts receivable, net		7,782,997	6,987,235
Prepayments and other current assets		3,823,631	2,827,315
Total current assets		24,758,232	18,592,849
Non-current assets:			
Investments accounted for under equity method and other	3	12,197,244	15,140,778
Investments in sukuk	5	1,687,500	1,687,500
Property, plant and equipment, net		39,405,710	38,821,133
Intangible assets, net	4	5,087,295	5,215,992
Other non-current assets		1,085,785	1,162,466
Total non-current assets		59,463,534	62,027,869
Total assets		84,221,766	80,620,718
LIABILITIES AND EQUITY			
Current liabilities:			
Accounts payable		5,266,722	4,158,130
Other credit balances – current		4,119,632	3,768,710
Accrued expenses		5,894,891	5,806,166
Deferred revenues – current portion		1,509,615	1,490,669
Murabaha financing-current portion	5	<u>1,415,571</u>	2,074,814
Total current liabilities		<u>18,206,431</u>	17,298,489
Non-current liabilities:			
Murabaha financing- non-current portion	5	9,882,190	9,395,795
Provision for end of service benefits		2,993,177	2,717,138
Other credit balances - non-current		<u>1,589,979</u>	2,162,637
Total non-current liabilities		14,465,346	14,275,570
Total liabilities		<u>32,671,777</u>	31,574,059
Equity			
Shareholders' equity:			
Authorized, issued and outstanding share capital:			
2,000,000,000 shares, par value SR 10 per share		20,000,000	20,000,000
Statutory reserve		10,000,000	10,000,000
Retained earnings		23,341,986	21,037,218
Other reserves		(731,366)	(1,122,091)
Financial statements' translation differences		(919,365)	(862,315)
Total shareholders' equity		51,691,255	49,052,812
Non-controlling interests		(141,266)	(6,153)
Total equity		51,549,989	49,046,659
Total liabilities and equity		84,221,766	80,620,718
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The accompanying notes from 1 to 18 form an integral part of these interim consolidated financial statements.

(a Saudi Joint Stock Company)

**Interim Consolidated Statement of Income for the Three–Month Period Ended March 31, 2013 (Unaudited)** 

(Saudi Riyals in thousands)

	<u>Note</u>	<u>2013</u>	2012 (Restated)
Revenue from services Cost of services Gross Profit	6	11,473,881 (4,979,417) 6,494,464	11,067,362 (4,738,319) 6,329,043
Operating Expenses Selling and marketing expenses General and administrative expenses Depreciation and amortization Impairment provision of non-current assets	7 8 9 10	(1,417,607) (743,130) (1,615,784) (500,000)	(1,370,974) (730,465) (1,552,240) 0
<b>Total Operating Expenses</b>		(4,276,521)	(3,653,679)
Operating Income		2,217,943	2,675,364
Other Income and Expenses Losses from investments accounted for under equity method Finance costs Commissions and interest Other, net	11	(516,224) (22,306) 49,611 (75,094)	(29,498) (365,602) 20,909 203,023
Other income and expenses, net		(564,013)	(171,168)
Net Income before Zakat, Tax and Non-controlling interests		1,653,930	2,504,196
Provision for Zakat Provision for Tax		(55,130) (4,631)	(55,089) <u>16,907</u>
Net Income before Non-controlling interests		1,594,169	2,466,014
Non-controlling interests  Net Income		(44,206) 1,540,063	55,141 2,521,155
Basic earnings per share on Operating Income (in Saudi		<u>1,549,963</u>	<u> 2,321,133</u>
Riyals) Basic (losses)/income per share on income from other		1.11	<u>1.34</u>
operations (Other income and expenses) (in Saudi Riyals) Basic earnings per share on net Income (in Saudi Riyals)		$\frac{(0.28)}{0.77}$	<u>0.09</u> <u>1.26</u>

The accompanying notes from 1 to 18 form an integral part of these interim consolidated financial statements.

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**Interim Consolidated Statement of Cash Flows for the Three-Month Period Ended March 31, 2013 (Unaudited)** 

(Saudi Riyals in thousands)

(Suddi Hyuis in thousands)	2013	2012
		(Restated)
CASH FLOWS FROM OPERATING ACTIVITIES		(======================================
Net income before zakat, tax and non-controlling interests	1,653,930	2,504,196
Adjustments to reconcile net income to net cash provided from		
operating activities:		
Depreciation and amortization	1,615,784	1,552,240
Impairment provision of non-current assets	500,000	0
Doubtful debts expense	287,567	235,348
Losses from investments accounted for under the equity method	516,224	29,498
Commissions and interest	(49,611)	(20,909)
Finance costs	22,306	365,602
End of service benefits	120,345	75,203
Losses on sale/disposal of property, plant and equipment	273,468	3,812
Changes in:	(265 550)	(275 527)
Accounts receivable	(365,558)	(375,537)
Prepayments and other current assets Other non-current assets	(380,969)	(509,137) (59,770)
Accounts payable	(21,842) 983,169	1,512,628
Other credit balances	14,963	242,195
Accrued expenses	(437,134)	(1,164,771)
Deferred revenues	(275,232)	(66,252)
Zakat and tax paid	(222)	(13,320)
End of service benefits paid	(18,546)	(18,855)
Net cash provided by operating activities	4,438,642	4,292,171
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditures	(1,392,959)	(625,690)
Intangible assets, net	(206,302)	(182,250)
Investments in equity and other	-	(132,305)
Short-term investments	(2,869,950)	(2,826,296)
Proceeds from commissions and interest	46,378	20,909
Proceeds from sale of property, plant and equipment	65,933	2,599
Net cash used in investing activities	<u>(4,356,900)</u>	(3,743,033)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividends paid	(66)	(422)
Murabahas financing, net	(66,791)	(521,086)
Finance costs paid	(28,687)	(365,602)
Non-controlling interests	10,648	163,336
Net cash used in financing activities	(84,896)	(723,774)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(3,154)	(174,636)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE		
PERIOD	<u>1,614,361</u>	3,682,679
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	<u>1,611,207</u>	<u>3,508,043</u>
Non-cash items:		
Financial statements' translation differences	(71,352)	612,108
Other reserves	(124,485)	11,245
Olive 10001100	(127,703)	11,273

The accompanying notes from 1 to 18 form an integral part of these interim consolidated financial statements.

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Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

#### 1 GENERAL

Saudi Telecom Company (the "Company") was established as a Saudi Joint Stock Company pursuant to Royal Decree No. M/35, dated Dhul Hijja 24, 1418 H (corresponding to April 21, 1998) which authorized the transfer of the telegraph and telephone division of the Ministry of Post, Telegraph and Telephone ("MoPTT") (hereinafter referred to as "Telecom Division") with its various components and technical and administrative facilities to the Company, and in accordance with the Council of Ministers' Resolution No. 213 dated Dhul Hijja 23, 1418 H (corresponding to April 20, 1998) which approved the Company's Articles of Association (the "Articles"). The Company was wholly owned by the Government of the Kingdom of Saudi Arabia (the "Government"). Pursuant to the Council of Ministers' Resolution No. 171 dated Rajab 2, 1423 H (corresponding to September 9, 2002), the Government sold 30% of its shares.

The Company commenced its operations as the provider of telecommunications services throughout the Kingdom of Saudi Arabia (the "Kingdom") on Muharram 6, 1419 H (corresponding to May 2, 1998), and received its Commercial Registration No. 1010150269 as a Saudi Joint Stock Company on Rabi Awal 4, 1419 H (corresponding to June 29, 1998). The Company's head office is located in Riyadh.

The Company has various investments in subsidiaries, associates and joint ventures collectively known for the financial statements purposes as the "Group". The details of these investments are as follows:

Company's Name	<b>Ownership</b>	<b>Accounting Treatment</b>
Arabian Internet and Communications Services Co. Ltd. (Awal) - Kingdom of Saudi Arabia	100%	Full Consolidation
Telecom Commercial Investment Company Ltd. – Kingdom of Saudi Arabia	100%	Full Consolidation
STC Bahrain (VIVA) (BSCC) – Bahrain	100%	Full Consolidation
Aqalat Limited Company – for Establishing, Owning and managing Real Estate – Kingdom of Saudi Arabia	100%	Full Consolidation
PT Axis Telekom Indonesia - Indonesia	80.10%	Full Consolidation
Intigral Holding Company (BSCC) – (Previously: Gulf Digital Media Holding)	71%	Full Consolidation
Sale for Distribution and Communication Co. Ltd. – (Sale Co.) Kingdom of Saudi Arabia	60%	Full Consolidation
Kuwait Telecom Company (VIVA) - Kuwait	26%	Full Consolidation
Oger Telecom Ltd U.A.E.	35%	Equity Method *
Binariang GSM Holding - Malaysia	25%	Equity Method *
Arab Submarine Cables Company Ltd Kingdom of Saudi Arabia	50%	Equity Method
Arab Satellite Communications Organization ("Arabsat") - Kingdom of Saudi Arabia	36.66%	Equity Method
Call Centers Company – Kingdom of Saudi Arabia	50%	Equity Method

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## Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

\*Starting from 2013, these investments will be accounted for by using the equity method (see 13-2 and note 3)

The main activities of the Group comprise the provision and introduction of a variety of telecommunications, information and media services which include, among other things:

- a- Establish, manage, operate and maintain fixed and mobile telecommunication network and systems.
- b- Deliver, provide, manage and maintain diverse telecom services to customers.
- c- Prepare the required plans and studies to develop, execute and provide telecommunication services from all technical, financial and managerial aspects. In addition, to prepare and execute training plans in the telecom field, provide and obtain consulting services which is directly or indirectly related to its business and activities.
- d- Expand and develop telecom network and systems by utilizing the updated modern machinery and equipment in telecom technology, especially in the field of providing and managing services.
- e- Provide information and technologies and systems that depend on customers' information including preparing, printing and distributing phone and commercial directories, brochures, information, data and providing the required communication means to transfer internet services which do not conflict with the Council of Ministers' Resolution No. 163 dated 23/10/1418 H, the general computer services, and any telecom activities or services the Company provides for media, trade, advertising or any other purposes the Company considers appropriate.
- f- Wholesale, retail, import, export, purchase, own, lease, manufacture, marketing, selling, develop, design, setup and maintain equipment, machinery and components of different telecommunication networks including fixed, moving and special networks, and computer programs and the other intellectual properties, in addition to providing services and construction works that are related to the different telecom networks.
- g- Invest the Company's real estate properties and the resulting activities, such as selling, buying, leasing, managing, developing and maintenance.

In addition, the Group has the right to establish other companies and to join with other companies, and institutions, local or foreign, that are engaged in similar activities or completing to its core business or that may assist the Group to achieve its purpose and the Group can acquire the entire of the related company or part of it.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

The accompanying interim consolidated financial statements are prepared in accordance with the accounting standards generally accepted in the Kingdom of Saudi Arabia issued by the Saudi Organization for Certified Public Accountants. The interim consolidated financial statements of the Group include the financial statements of the Company, its subsidiaries, associates and joint ventures for the period ended March 31, 2013.

Except for the accounting policy relating to investments in joint ventures which will be accounted for starting from January 1, 2013 (see 2-13), the significant accounting policies used for the preparation of the interim consolidated financial statements mentioned below are in conformity with the accounting policies detailed in the audited consolidated financial statements for the year ended December 31, 2012.

Intra-Group balances and transactions and any unrealized gains arising from intra-group transactions, if material, are eliminated upon the preparation of the interim consolidated financial statements.

The preparation of the interim consolidated financial statements in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia requires the use of accounting estimates and assumptions which affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities at the date of the interim consolidated financial statements and the

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Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

amounts of revenues and expenses during the reporting period of the interim consolidated financial statements

#### The significant accounting policies are summarized below:

#### 2-1 Consolidation basis

#### **Subsidiaries**

Entities controlled by the Group are classified as subsidiaries. Control is defined as the power to use, or direct the use, of another entity's assets in order to gain economic benefits. The financial statements of subsidiaries are included in the interim consolidated financial statements of the Group from the date control commences until the date it ceases.

#### 2-2 Period of the consolidated financial statements

The Group's financial year begins on January 1 and ends on December 31 of each Gregorian year.

#### 2-3 Interim results

The results of operations for the interim period may not represent a proper indication of the annual results of operations.

The interim consolidated financial statements are prepared on the basis of integrated periods, which considers each interim period as an integral part of the financial year. Accordingly, revenues, gains, expenses and losses of the period are recognized during the period.

#### 2-4 Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, bank balances and all highly liquid investments with maturity of 90 days or less from the acquisition date. Otherwise, they are classified as short term investments.

#### 2-5 Accounts receivable

Accounts receivable are stated at their net realizable value, which represents billings and unbilled usage charge revenues net of allowances for doubtful debts.

#### 2-6 Offsetting of accounts

The Group has agreements with outside network operators and others which include periodical offsetting with those parties whereby receivables from and payables to the same operator are subject to offsetting.

#### 2-7 Allowance for doubtful debts

The Group reviews its accounts receivable for the purpose of creating the required allowances against doubtful debts. When creating the allowance, consideration is given to the type of service rendered (mobile, landline, telex, international settlement, etc...), customer category, age of the receivable, the Group's previous experience in previous debts collection and the general economic situation.

#### 2-8 Inventories

Inventories, which principally comprise cables, spare parts and consumables, are stated at weighted average cost, net of allowances. Inventory items that are considered an integral part of the network assets, such as emergency spares which cannot be removed from the switch, are recorded within property, plant and equipment. Inventory items held by contractor responsible for upgrading and expanding the network are recorded within 'capital work-in- progress'.

The Group creates an allowance for obsolete and slow-moving inventories, based on a study of the usage of the major inventory categories. When such an exercise is impractical, the allowance is based on groups or categories of inventory items, taking into consideration the individual items which may require significant reductions in their value.

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Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

#### 2-9 Property, plant and equipment and depreciation

1. Prior to May 2, 1998, the Telecom Division did not maintain sufficiently detailed historical information to record property, plant and equipment based on the historical cost. Consequently all property, plant and equipment transferred by the Telecom Division on May 2, 1998 has been recorded based on a valuation performed by the Company with the assistance of independent international and local valuation experts. The principal bases used for valuation are as follows:

- Lands Appraised value

- Buildings, plant and equipment Depreciated replacement cost

- 2. Other than what is mentioned in note (1) above, property, plant and equipment acquired by the Group are recorded at historical cost.
- 3. Cost of the network comprises all expenditures up to the customer connection point, including contractors' charges, direct materials and labor costs up to the date the relevant assets are placed in service.
- 4. Property, plant and equipment, excluding lands, are depreciated on a straight line basis over the following estimated useful lives:

	<u>1 curs</u>
Buildings	20 - 50
Telecommunications plant and equipment	3 - 25
Other assets	2 - 8

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- 5. Repairs and maintenance costs are expensed as incurred, except to the extent that they increase productivity or extend the useful life of an asset, in which case they are capitalized.
- 6. Gains and losses resulting from the disposal/sale of property, plant and equipment are determined by comparing the proceeds with the book value of disposed-off/sold assets, and the gains or losses are included in the interim consolidated statement of income.
- 7. Leases of property, plant and equipment where the Group assumes substantially all benefits and risks of ownership are classified as capital leases. Capital leases are capitalized at the inception of the lease at the lower of the asset fair value or the present value of the minimum lease payments. Each lease payment is to be allocated between the finance charge which is expensed in the current period and the reduction in the liability under the capital lease.
- 8. Assets leased under capital leases are depreciated over their estimated useful lives.
- 9. Assets under concession agreements (if any) are depreciated over their estimated useful lives or the contract duration whichever is shorter.

#### 2-10 Software costs

- 1) Costs of operating systems and application software purchased from vendors are capitalized if they meet the capitalization criteria, which include productivity enhancement or a noticeable increase in the useful life of the asset. These costs are amortized over the estimated period for which the benefits will be received.
- 2) Internally developed operating systems software costs are capitalized if they meet the capitalization criteria, which include the dedication of a defined internal work group to develop the software and the ability to readily identify related costs. These costs are amortized over the estimated period for which the benefits will be received.

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- 3) Internally developed application software costs are recognized as expenses when incurred. Where the costs of operating systems software cannot be identified separately from the associated hardware costs, the operating systems software costs are recorded as part of the hardware.
- 4) Subsequent additions, modifications or upgrades of software programs, whether operating or application packages, are expensed as incurred.
- 5) Software training and data-conversion costs are expensed as incurred.

#### 2-11 <u>Intangible assets</u>

#### Goodwill

- Goodwill arises upon the acquisition of a stake in subsidiaries. It represents the excess of the cost of the acquisition over the Group's share in the fair value of the net assets of the subsidiary at the date of purchase. When this difference is negative, a gain is immediately recognized in the interim consolidated statement of income in the period in which the acquisition occurred.
- Goodwill is recorded at cost and is reduced by impairment losses (if any).

#### Spectrum rights and various telecommunication services licenses

These intangible assets are recorded upon acquisition at cost and are amortized starting from the date of service on a straight line basis over their useful lives or statutory duration, whichever is shorter.

#### 2-12 Impairment of non-current assets

The Group reviews periodically non-current assets to determine whether there are indications that they may be impaired. When such indications are present the recoverable amount of the asset is estimated. If the recoverable amount of the asset cannot be determined individually, then the cash generating unit to which the asset relates is used instead. The excess of the carrying amount of the asset over its recoverable amount is treated as impairment in its value to be recognized as a loss in the consolidated statement of income of the period in which it occurs. When it becomes evident that the circumstances which resulted in the impairment no longer exist, the impairment amount (except for goodwill) is reversed and recognized as income in the interim consolidated statement of income for the financial period in which such reversal is determined. Reversal of an impairment loss does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in previous financial periods.

#### 2-13 Investments

#### Investments accounted for under the equity method

#### a- Investments in joint ventures

A joint venture is a contractual arrangement whereby the Group and other parties undertake an economic activity which is subject to joint control that is when the strategic financial and operating policy decisions relating to the activities of the joint venture require the unanimous consent of all the parties sharing control.

Contractual arrangements that involve a separate entity in which each venture has an interest are referred to as jointly controlled entities.

Goodwill arising on the acquisition of the Group's interest in a jointly controlled venture is accounted for as a portion of that investment under the equity method.

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Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

The Group used to account for and consolidate its investments in joint ventures in the consolidated financial statements using the proportionate consolidation method according to IAS 31, which is not covered under the standards issued by the Saudi Organization for Certified Public Accountants.

The International Accounting Standards Board issued IFRS 11 on May 12, 2011 to replace IAS 31, which cancelled the application of proportionate consolidation method and used the equity method of accounting instead starting from January 1, 2013 Accordingly, the Group, starting from year 2013, has accounted for investments in joints ventures by using the equity method, retroactively, as per the accounting standard No. 16 (accounting for investment under equity method) issued by the Saudi Organization for Certified Public Accountants.

#### b- Investments in associated Companies

Associates are those corporations or other entities on which the Group exercises significant influence, but which it does not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Significant influence is the power to participate in the financial and operating policy decisions of the associates but not the power to exercise control over those policies.

The Group accounts for investments in entities in which it has a significant influence under the equity method. Under the equity method, the Group records the investment on acquisition at cost, which is adjusted subsequently by the Group's share in the net income (loss) of the investees, the investees' distributed dividends and any changes in the investee's equity, to reflect the Group's share in the investees' net assets. These investments are reflected in the interim consolidated balance sheet as non-current assets, and the Group's share in the net income (loss) of the investees is presented in the interim consolidated statement of income.

#### Other investments

Available for sale marketable securities that do not lead to control or significant influence are carried at fair value. Fair value of available for sale marketable securities is based on market value when available. However, if fair value cannot be determined for some available for sale marketable securities, due to non-availability of an active exchange market or other indexes through which market value can objectively be determined, cost will be considered as the alternative to fair value. Unrealized gains and losses, if significant, are shown as a separate component within equity in the interim consolidated balance sheet. Losses resulting from permanent decline in fair value below cost are recorded in the interim consolidated statement of income in the period in which the decline occurs.

Gains and losses resulting from sales of available for sale securities are recorded in the period of sale, and previously recorded unrealized gains and losses are reversed in the interim consolidated statement of income.

Investments held to maturity are recorded at cost and adjusted for amortization of premiums and accretion of discounts, if any. Losses resulting from permanent decline in fair values below costs are recorded in the interim consolidated statement of income in the period in which the decline occurs.

#### 2-14 Zakat

The Group calculates and reports the zakat provision based on the zakat base in its interim consolidated financial statements in accordance with the Zakat rules and principles in the Kingdom of Saudi Arabia. Adjustments arising from final zakat assessments are recorded in the period in which such assessments are approved by the Department of Zakat and Income Tax.

#### 2-15 <u>Taxes</u>

Taxes relating to entities invested in outside the Kingdom of Saudi Arabia are calculated in accordance with tax laws applicable in those countries.

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Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

#### **Deferred taxes**

Deferred tax assets of foreign entities are recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences of the foreign entities can be utilized. This involves judgement regarding the future financial performance of the particular entity in which the deferred tax assets have been recognised.

#### 2-16 End of service benefits

The provision for employees' end of service benefits represents amounts due and payable to the employees upon the termination of their contracts, in accordance with the laws applicable in the Kingdom of Saudi Arabia and the countries invested in.

#### 2-17 Foreign currency transactions

#### **Functional and presentation currency**

Items included in the interim consolidated financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates the "functional currency"

These interim consolidated financial statements are presented in Saudi Riyals.

#### Transactions and balances

Balances of monetary assets and liabilities denominated in foreign currencies of specific amounts are translated using rates of exchange prevailing at the interim consolidated balance sheet date.

Gains and losses arising on the settlement of foreign currency transactions, and unrealized gains and losses resulting from the translation to Saudi Riyals of foreign currency denominated monetary balances are recorded in the interim consolidated statement of income.

#### **Entities of the Group (translation of financial statements)**

The results and financial positions of all Group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Items of shareholders' equity (except retained earnings) are translated at the rate prevailing on the acquisition date.
- Assets and liabilities are translated using the exchange rate prevailing at the balance sheet date.
- Retained earnings are translated as follows: retained earnings translated at the end of last year plus
  interim net income for the interim period as per the translated interim consolidated statement of
  income less declared dividends within the period translated at the rate prevailing on the date of
  declaration.
- Interim consolidated statement of income items are translated using the weighted average rate for the period. Material gains and losses are translated at the rate prevailing on the date of their occurrence.
- All resulting exchange differences, if material, are recognised as a separate component of shareholders' equity.

When those entities are partially sold or disposed of, exchange differences that were recorded in shareholders' equity are recognized in the interim consolidated statement of income as part of the gains or losses on sale.

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Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

#### 2-18 Contingent liabilities

A contingent liability is a possible obligation which may arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group, or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. If the amount of the obligation cannot be measured with sufficient reliability, then the Group does not recognize the contingent liability but discloses it in the interim consolidated financial statements.

#### 2-19 Revenue recognition

Revenue is recognized, net of discounts, when services are rendered based on the access to, or usage of, the exchange network and facilities. Usage revenues are based upon fractions of traffic minutes processed, applying approved rates.

- Charges billed in advance are deferred and recognized over the period in which the services are rendered.
- Unbilled service revenue is recognized in the period to which it relates.
- Service revenue is recognized upon collection when collectability is highly uncertain.

#### 2-20 Cost of services

Cost of services represents all costs incurred by the Group on rendering of services which are directly related to revenues generated from the use of the network, and are recognized in the periods of relevant calls, including:-

- Government charges are the costs incurred by the Group for the right to provide the telecommunications services in the Kingdom and the investees countries, including the use of the frequency spectrum.
- Access charges represent the costs to connect to foreign and domestic carriers' networks related to telecommunications services for the Group's clients.

#### 2-21 Selling and marketing expenses

Selling and marketing expenses represent all costs incurred by the Group, which are directly related to the marketing, distribution and sale of services. They are expensed as incurred when it is not possible to determine the relevant benefiting periods. Otherwise, they are charged to the relevant periods.

### 2-22 General and administrative expenses

General and administrative expenses represent all the operating expenses incurred by the Group that cannot be directly linked to the costs of services or selling and marketing expenses. They are expensed as incurred when it is not possible to determine the relevant benefiting periods. Otherwise, they are charged to the relevant periods.

#### 2-23 Earnings per share

Earnings per share are calculated by dividing operating income and other operations (other income and expenses) before eliminating non-controlling interests, and net income for the financial period, by the weighted average number of shares outstanding during the period.

#### 2-24 Financial derivatives

The Group uses derivative financial instruments to manage its exposure to interest rate and foreign exchange rate risk, including forward currency contracts and interest rate swaps. Derivatives are initially measured at fair value at the date the derivative contract is entered into and are subsequently remeasured at fair value at the date of each reporting period. The resulting gain or loss is recognized in the interim consolidated statement of income immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in the interim consolidated statement of income depends on the nature of the hedge relationship.

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The Group designates certain derivatives as either hedges of the fair value of recognized assets and liabilities or an unrecognized commitment except for foreign currency risk (fair value hedge), hedge of variability in cash flows that are either attributable to a particular risk associated with a designated asset or liability or the foreign currency risk in an unrecognized firm commitment (cash flow hedge).

Changes in fair value of derivatives that are designated and qualify as fair value hedges are recognized in the interim consolidated statement of income, together with any changes in the fair value of the hedged assets or liabilities. In the case of cash flow hedges, the effective portion of changes in fair value of the derivatives that are designated and qualify as cash flow hedges is recognized in equity. The gain or loss relating to the ineffective portion is recognized immediately in the interim consolidated statement of income.

Hedge accounting is discontinued when the Group either revokes the hedge relationship, the hedging instrument is sold, terminated, or exercised, or it no longer meets the requirements of hedge accounting. Any gain/loss accumulated in the equity at the time remains in equity and is recognized in the interim consolidated statement of income when the forecast transaction is no longer expected to occur.

#### 2-25 Related parties

During the ordinary course of business, the Group deals with related parties, all material transactions with related parties are disclosed regardless of the presence or absence of balances for these transactions by the end of the financial period. Transactions of the same nature are grouped into a single disclosure, with the exception of separate disclosures for transactions, which are necessary to understand the impact of the related party transactions on the financial data of the Group.

#### 3 INVESTMENTS ACCOUNTED FOR UNDER EQUITY METHOD AND OTHER

Investments accounted for under equity method and other are comprised of the following:

(Thousands of Saudi Riyals)	<u>2013</u>	<u>2012</u>
		(Restated)
Investments accounted for under equity method:		
Associates	1,454,676	1,393,387
Joint Ventures	10,707,024	13,698,456
Total investments accounted for under equity method	12,161,700	15,091,843
Other investments	35,544	48,935
	12,197,244	15,140,778

#### 4 INTANGIBLE ASSETS, NET

Intangible assets include Goodwill arising from the acquisition of the majority shares of PT Axis in addition to the intangible assets recorded in the consolidated companies books:

#### PT Axis Telecom Indonesia – Indonesia – (AXIS) (formerly known as NTS)

PT Axis Telecom obtained the license to operate a third generation mobile network in Indonesia and it started the commercial provisioning of this service in the first quarter of year 2008 in the Indonesian market. Saudi Telecom Company acquired 51% of its IDR 7.8 trillion share capital in September 2007, equivalent to approximately SR 3.2 billion at the exchange rate prevailing on that date. On April 6, 2011, the Company increased its share by 29.10% to 80.10%. Accordingly, the investment was reclassified as investment in subsidiaries instead of investment in joint ventures and the fair value of the net assets in April 6, 2011 were used for the calculation of goodwill arising from the Company's acquisition of an additional 29.10% of PT Axis Telecom based on the fair value reports completed in

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the end of the fourth quarter of year 2011. As a result, the amounts recorded as goodwill were accordingly reallocated.

#### Kuwait Telecom Company (VIVA) (KSCC) - Kuwait

In December 2007, Saudi Telecom Company acquired 26% of the KD 50 million share capital of Kuwait Telecom Company, equivalent to approximately SR 687 million considering the exchange rate on that date. This company operates in the field of mobile services in the Kuwaiti market, and commenced commercial operations on December 4, 2008.

Saudi Telecom Group manages Kuwait Telecom Company (VIVA) and treats its investment in it by using the full consolidation method due to its control over the financial and operating policies as the Group's representation on the board of the Kuwaiti Telecom Company constitutes a majority of the members.

### STC Bahrain (VIVA) (BSCC) - Bahrain

Current portion

Non-current portion

STC Bahrain (VIVA) (BSCC) was established in the Kingdom of Bahrain in February 2009, and Saudi Telecom Company owns 100% of its BHD 75 million share capital, equivalent to SR 746 million at the exchange rate on that date. This company operates in the field of mobile services, international telecommunications, broadband and other related services in the Bahraini market, and commenced commercial operations on March 3, 2010.

Net intangible assets consist of the following as at March 31:

(Thousands of Saudi Riyals)	<u>2013</u>	<u>2012</u> (Restated)
Licenses Goodwill arising on the acquisition of 80.10% in PT Axis Telekom Others	4,376,255 405,208 305,832 5,087,295	4,606,738 405,208 204,046 5,215,992
5 MURABAHA FINANCING		
Murabahas consist of:		
(Thousands of Saudi Riyals)	<u>2013</u>	<u>2012</u> (Restated)

The non-current portion of murabaha facilities include murabaha financing obtained by one of the subsidiaries (STC Bahrain) amounting to SR 1,158 million are secured against that subsidiary's fixed assets. Furthermore, the non-current portion of murabaha facilities include murabahas financing obtained by one of the subsidiaries (PT Axis Telekom) amounting to SR 1,929 million which is secured by the mortgage of subsidiary's fixed assets, bank accounts, receivable accounts, insurance returns, and 43% of STC's share in one of the subsidiaries (PT Axis Telekom).

1.415.571

9,882,190 11,297,761 2,074,814

9,395,795

11,470,609

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Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

#### 6 COST OF SERVICES

Cost of services consists of the following:

	Three Months ended	
	March	<u>131,</u>
(Thousands of Saudi Riyals)	<u>2013</u>	<u>2012</u>
		(Restated)
Access charges	2,130,911	1,861,125
Government charges (*)	1,103,391	1,204,708
Repairs and maintenance	608,415	477,024
Employees' costs	512,900	541,280
Rents of equipment, property and vehicles	195,984	143,366
Printing of telephone cards and stationery	18,732	56,040
Premises expenses	77,182	61,644
Other	331,902	393,132
	4,979,417	4,738,319

<sup>&</sup>quot;Other" comprises various items, the main ones being: consultancy fees, telecommunication, postage, and security and safety expenses.

### (\*)The details of government charges are as follows:

	<b>Three Months ended</b>	
	<u>March</u>	<u>31,</u>
(Thousands of Saudi Riyals)	<u>2013</u>	<u>2012</u>
		(Restated)
Commercial service provisioning	840,798	965,199
License fees	68,846	70,191
Frequency Spectrum fees	193,747	169,318
	<u>1,103,391</u>	1,204,708

	Three Montl March	
(Thousands of Saudi Riyals)	2013	2012 (Restated)
The Company	950,237 153,154	1,032,159
Other Group companies	153,154 1,103,391	172,549 1,204,708

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#### 7 SELLING AND MARKETING EXPENSES

Selling and marketing expenses consist of the following:

	Three Months ended	
	March	31,
(Thousands of Saudi Riyals)	<u>2013</u>	<u>2012</u>
		(Restated)
Advertising and publicity	212,686	202,588
Sales commission	114,757	61,254
Employees' costs	535,732	570,186
Doubtful debts expense	287,567	235,348
Printing of telephone cards and stationery	62,325	47,950
Repairs and maintenance	82,027	39,246
Others	122,513	214,402
	<u>1,417,607</u>	1,370,974

<sup>&</sup>quot;Others" comprises various items, the main ones being: rent of equipment, property, motor vehicles, telecommunication, postage, freight, security, safety, and consultancy expenses.

#### 8 GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses consist of the following:

eneral and administrative expenses consist of the following.	<b>Three Months ended</b>	
(Thousands of Saudi Riyals)	<u>March :</u> 2013	2012 (Restated)
Employees' costs	384,707	351,801
Repairs and maintenance	85,135	77,835
Rents of equipment, property and vehicles	68,453	55,165
Consultancy, legal and professional fees	73,783	41,850
Premises expenses	17,368	23,031
Others	<u>113,684</u>	180,783
	<u>743,130</u>	<u>730,465</u>

<sup>&</sup>quot;Others" comprises various items, the main ones being: insurance premiums, stationery, freight, handling, postage, and security and safety expenses.

#### 9 DEPRECIATION AND AMORTIZATION

Depreciation and amortization consist of the following:

		<b>Three Months ended</b>	
		<b>March</b>	<u>31,</u>
	(Thousands of Saudi Riyals)	<u>2013</u>	<u>2012</u>
			(Restated)
Depreciation		1,521,096	1,439,558
Amortization		94,688	112,682
		1,615,784	<u>1,552,240</u>

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#### 10 IMPAIRMENT PROVISION OF NON CURRENT ASSETS

BGSM Group has a material wholly owned subsidiary (Aircel) in India As at March 31, 2013, this subsidiary had accumulated losses of SR 14.604 million which exceeded its Share Capital by SR 6.213 million and its current liabilities exceeded its current assets by SR 8.801 million as at that date, and as a result, the deficit in the shareholders' equity amounted to SR 5.153 million. Knowing that STC Group owns 25% of Aircel throw its ownership BGSM.

The subsidiary's going concern assumption relies heavily on the realization of its long range plan which is yet to be approved by the subsidiary's board of directors which is pending the finalization of the funding plan.

Based on the above, and in the absence of an approved Long Range Plan and a clear visibility of the funding requirements for the subsidiary, Saudi Telecom Company management decided to book an impairment provision for its non-current assets (Goodwill) of SR 500 m as at March 31, 2013. The company will assess in the future any need for additional impairment provisions, if any.

#### 11 OTHER INCOME AND EXPENSES, NET

This item consists of the following:

(Thousands of Saudi Riyals)	<u>2013</u>	2012 (Restated)
Miscellaneous revenues	324,975	518,039
Losses on sale / dispose of properties, plant and equipment	(273,468)	(3,812)
Miscellaneous expenses	(126,601)	(311,204)
	<u>(75,094)</u>	203,023

During the first quarter of 2013, STC has disposed of fixed assets with a net book value of SR 277 million resulted from the fixed assets verification project held by the company.

#### 12 COMMITMENTS AND CONTINGENCIES

#### **Commitments**

- (a) The Group enters into commitments during its ordinary course of business for major capital expenditures, primarily in connection with its network expansion programs. Outstanding capital expenditure commitments approximated SR 2,695 million as at March 31, 2013 (March 31, 2012: SR 2,694 million).
- (b) Certain land and buildings, for use in the Group's operations, are leased under operating lease commitments expiring at various future dates. During the first quarter of year 2013, total rent expense under operating leases amounted to SR 239 million (First quarter of year 2012: SR 126 million).
- (c) STC's investment in Venture Capital Fund which specializes in investing in emerging, small and medium-sized companies working in the fields of Communications and Information Technology in the Saudi market and other global markets, includes that the company should commit an increment in its investment in the fund amounted to SR 141 million upon the request by the fund manager during 3 years starting from its establishment, knowing that the fund has been launched in 2011.

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Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

#### **Contingencies**

The Group, in the normal course of business, is subject to proceedings, lawsuits and other claims. However, these matters are not expected to have a material impact neither on the Group's financial position or on the results of its operations as reflected in the interim consolidated financial statements.

- The Group has outstanding letters of guarantee, the group's share approximated to SR 2,755 million.
- On December 28, 2012, Telecom Authority in India has issued an order to Aircel Group Indian group (one of the subsidiaries of Binariang group) to pay an extra spectrum fees related to three regions. The Group's share of the fees amounted to SR 231 million. Aircel Company has decided to appeal in the Indian Supreme Court.

#### 13 FINANCIAL INSTRUMENTS

#### Fair value

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying amount for all financial instruments does not differ materially from their fair value as at 31 March 2013 and 2012 which are as follows:

- Cash & cash equivalents, accounts receivable, payables and other debit and credit balances fair values are considered approximate to their recorded amounts, due to their short term nature.
- Fair value of shares in active markets relies on fair market values.
- Fair values of government bonds and loans rely on discounted cash flows.

Management does not believe that the fair value of the Group's financial assets and liabilities differs materially from their carrying value.

#### **Commission rate risk**

Commission rate risk comprises various risks related to the effect of changes in commission rates on the Group's financial position and cash flows. The Group manages its cash flows by controlling the timing between cash inflows and outflows. Surplus cash is invested to increase the Group's commission income through holding balances in short-term and long-term bank Murabahas and deposits, but the related commission rate risk is not considered to be significant.

#### Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. Management monitors fluctuations in foreign currency exchange rates and enters into hedging agreements where possible to reduce the currency risk. The official currency of the Group is the Saudi Riyal, the base currency dealing by the Group and its price is currently fixed with a minor margin against the U.S. dollar.

#### Credit risk

Credit risk is the risk that other parties will fail to discharge their obligations and cause the Group to incur a financial loss. Financial instruments that subject the Group to concentrations of credit risk consist primarily of cash balances and accounts receivable. The Group deposits its cash balances with a number of major high credit-rated financial institutions and has a policy of limiting its balances deposited with each institution. The Group does not believe that there is a significant risk of non-performance by these financial institutions. The Group does not consider itself exposed to a concentration of credit risk with respect to accounts receivable due to its diverse customer base (residential, professional, large business and public entities) operating in various industries and located in many regions.

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Notes to the Interim Consolidated Financial Statements for the Three-Month Period Ended March 31, 2013 (Unaudited)

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity is managed by periodically ensuring its availability in amounts sufficient to meet any future commitments when they arise. The Group does not consider itself exposed to significant risks in relation to liquidity.

#### 14 FINANCIAL DERIVATIVES

The Group enters into interest rate swap agreements to hedge its interest rate risk of expected future cash outflows in relation to its floating rate debt. The notional principal amount and fair value of the effective impact of these hedges as at March 31, 2013 amounts to SR 4,394 million and SR 245 million respectively (2012: The notional principal amount and fair value of the effective impact of these hedges as at March 31, 2012 amounts to SR 3,363 million and SR 216 million respectively) The fair value of the effective impact of these hedges is included in other reserves in the interim consolidated balance sheet.

#### 15 SEGMENT INFORMATION

#### - According to the main activities of the Group

The Group has identified its operating segments by the type of service provided by the Group and transactions between operating segments occur in accordance with the normal trade provisions and terms. There are no other substantial revenues or expenses between segments.

The main operating segments of the Group comprise:

- GSM, for which the main services are: mobile, prepaid cards, international roaming and messages.
- LANDLINE, for which the main services are: fixed line, card telephones, interconnect and international calls.
- DATA, for which the main services are: leased data transmission circuits, DSL and internet.
- Un-allocated, containing items which could not be linked with the main operating segments of the Group.

## The following table shows the information according to the Group's main activities for the three months period ended March 31, 2013:

(Thousands of Saudi Riyals)				<b>Un-allocated</b>	
	<u>GSM</u>	<b>LANDLINE</b>	<b>DATA</b>	/Adjustments	<b>TOTAL</b>
Revenue from services	7,358,100	1,188,419	2,889,002	38,360	11,473,881
Interconnect revenues	404,005	2,708,263	267,910	0	3,380,178
Interconnect expenses	(1,849,147)	(495,332)	(1,035,699)	0	(3,380,178)
Net revenues from services	<u>5,912,958</u>	<u>3,401,350</u>	2,121,213	<u>38,360</u>	<u>11,473,881</u>
Depreciation and					
amortization	892,856	524,930	148,355	49,643	1,615,784
Net income	186,710	(67,339)	1,458,525	(27,933)	1,549,963
Total assets	26,800,652	21,430,846	7,354,938	28,635,330	84,221,766
Total liabilities	19,201,786	5,773,023	3,091,597	4,605,371	32,671,777

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## The information according to the Group's activities for the three months period ended March 31, 2012 was as follows (Restated):

(Thousands of Saudi Riyals)				<b>Un-allocated</b> /	
	<u>GSM</u>	<b>LANDLINE</b>	<b>DATA</b>	Adjustments	<b>TOTAL</b>
Revenue from services	8,050,504	1,576,856	1,543,710	(103,708)	11,067,362
Interconnect revenues	474,563	2,127,422	205,105	0	2,807,090
Interconnect expenses	(1,293,622)	(540,614)	(972,854)	0	(2,807,090)
Net revenue from services	7,231,445	<u>3,163,664</u>	775,961	(103,708)	11,067,362
Depreciation and					
amortization	757,262	606,785	139,282	48,911	1,552,240
Net income	1,953,290	525,437	174,393	(131,965)	2,521,155
Total assets	23,540,888	25,738,617	5,864,832	25,476,381	80,620,718
Total liabilities	16,029,449	7,023,671	1,555,852	6,965,087	31,574,059

## - According to Group operations

The Group has divided its operations into domestic and international operations

# The following table shows the information according to Group's operations during the three months period ended March 31: 2013

(Thousands of Saudi Riyals)	<b>Domestic</b> <b>Operations</b>		<u>Interna</u>	tional Operations	
Operating revenues	<u>KSA</u> 10,268,928	<u>STC-Bahrain</u> 277,324	<u>Intigral</u> 134,928	<u>VIVA-Kuwait</u> 526,332	PT Axis 266,369
Total assets (*)	89,774,994	2,528,464	456,270	1,917,485	3,876,054

The financial statements consolidation adjustments relating to the assets amounted to SR (14,331,501) thousand.

#### **2012** (Restated)

(Thousands of Saudi Riyals)	Domestic Operations	International Operations			
Operating revenues	<u>KSA</u> 10,084,965	<b>STC-Bahrain</b> 239,694	<u>Intigral</u> 129,285	<u>VIVA-Kuwait</u> 411,836	PT Axis 201,582
Total assets (*)	83,467,734	1,986,368	451,465	1,714,236	3,779,416

The financial statements consolidation adjustments relating to the assets amounted to SR (10,778,501) thousand.

As resulted from using SOCPA accounting standard No. 16, the above details do not include the data for the following companies:

	<u>2013</u>		<u>2012</u>	
(Thousands of Saudi Riyals)	$\underline{\mathbf{OTL}}$	<b>BGSM</b>	<u>OTL</u>	<b>BGSM</b>
Operating revenues	2,657,907	1,086,893	2,557,471	1,054,044
<b>Total Assets</b>	22,241,179	17,743,005	22,484,650	21,026,470

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### 16 SUBSEQUENT EVENTS

The Board of Directors, in its meeting held on Sunday of Jumad Thani 11, 1434 H (corresponding to April 21, 2013), approved the interim consolidated financial statements for the first quarter of 2013 and adopted interim dividends for the first quarter of 2013 amounting to SR 1,000 million, at the rate of SR 0.50 per share.

According to the approval of the General Assembly of the shareholders held on Jumad Awal 20, 1434H corresponding to April 1, 2013 of the proposed interim dividends for the fourth quarter of year 2012 SR (0.50) for each share amounting to SR (1,000) million. The dividends were paid to the shareholders on Jumada Al Awal 29, 1434H (corresponding to April 10, 2013).

#### 17 CHANGE OF PROPORTIONATE CONSOLIDATION TO EQUITY METHOD

The Group used to account for and consolidate its investments in joint ventures in the consolidated financial statements using the proportionate consolidation method according to IAS 31, which is not covered under the standards issued by the Saudi Organization for Certified Public Accountants.

The International Accounting Standards Board issued IFRS 11 on May 12, 2011 to replace IAS 31, which cancelled the application of proportionate consolidation method and used the equity method of accounting instead starting from January 1, 2013 Accordingly, the Group, starting from year 2013, has accounted for investments in joints ventures by using the equity method, retroactively, as per the accounting standard No. 16 (accounting for investment under equity method) issued by the Saudi Organization for Certified Public Accountants.

The following table demonstrates comparison of significant items of balance sheet and income statement had the project been treated using the equity method starting from 2012:

### Three-month period ended March 31, 2012

(Millions of Saudi Riyals)	Post -Equity Method (Unaudited)	Pre - Equity Method (Unaudited)
Revenue from services	11,067	14,679
Gross profit	6,329	8,435
Net income	2,521	2,521
Total assets	80,621	115,977
Total liabilities	31,574	59,340
Total murabahas	11,471	30,553
Shareholders' equity	49,053	49,053

#### 18 RECLASSIFICATION

The Group starting from year 2013, has accounted for investments in joints ventures by using the equity method instead of the proportionate consolidation, accordingly certain comparatives of the period ended March 31, 2012 (comparative figures) have been reclassified to conform to the classification used for the period ended March 31, 2013 without any further implication on the net income and shareholders' equity.